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Courtland Partners Wins Investment Consultancy of the Year

CLEVELAND, OH – May 18, 2017 – Courtland Partners, Ltd. (“Courtland”), a global institutional real asset (real estate, infrastructure, energy, timber and agriculture) consulting services firm, announced today that it was the recipient of the IPE Real Estate Global Awards Investment Consultancy of the Year, awarded at the ceremony held on Tuesday, May 16, 2017 in Munich.

The IPE Real Estate Awards cover 28 categories at different levels to reflect the various essential areas and strategies that institutional real estate investors review when investing in real estate globally. IPE recognizes and awards best practice, outstanding performance and innovation among institutional real estate investors and their advisers at this annual event.

In March, under the guidance of Gianluca Romano, Managing Director Europe, Courtland submitted an entry for the gold level, *Investment Consultancy of the Year* award, which included an outline of Courtland’s general approach to advising institutional clients that was then supported by case studies from the prior 18 months highlighting the importance of listening to clients to arrive at three different appropriate solutions for three European institutional investors who were looking to diversify their real estate portfolios into the U.S.

Steven C. Novick, Managing Principal of Courtland said, “We are pleased that Courtland has been recognized for this award as it speaks to the kind of attention Courtland provides its clients.”

Courtland staff members have dedicated this award to the firm’s co-founder, Michael J. Humphrey, who passed away unexpectedly in November, 2016.

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About Courtland Partners, Ltd.

Founded in 1995, Courtland Partners is a leading institutional investment adviser providing real estate, infrastructure, energy, timber and agriculture advisory services. With offices in Cleveland, Los Angeles, and London, Courtland provides services to institutional investors, including pension funds, endowments, foundations, insurance companies, fund of funds and banks located in the U.S., Europe, and Asia. Courtland assists its clients in developing customized investment solutions relating to their real asset investment programs. Since 2000, the firm has advised clients on over \$90 billion of investments, 45% of which was global (vehicles investing both inside and outside the U.S.) or strictly non-U.S. investments. For more information, please visit www.courtland.com.

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